

Academic Record			
P.G.(PGP-MBA)	6.53	Indian institute of Management, Ranchi	2022
UG (B.Tech Mech.)	8.34	Vishwakarma Institute of Technology, Pune	2020
Class XII	91.40 %	The Bishop's School, Pune	2016
Class X	88.16 %	The Bishop's School, Camp, Pune	2014
Certifications	Lean Six Sigma Green Belt Certification by KPMG		2020
	Brand Management: Aligning Business, Brand & Behaviour, University of London		2021
	Fundamentals of Digital Marketing by Google Unlocked		2021
	Data Analytics Consulting Virtual Internship by KPMG		2021
Work Experience			(5 Months)
Xiaomi India		Management Trainee	9 th May'22-Present
Description	After Sales	<ul style="list-style-type: none"> Designed a Systematic Operating Procedure for the service centre call data validation process for all the entire device portfolio, reducing turnaround time of the process by over 40%. Annual savings (projected) of INR3Cr++ by development and deployment of new parameters for TV installations. Analysis of potential geographical locations for TV service centres to lower conveyance costs, creation of new parameters, and a solution tool for the same. Achieved a monthly saving of over INR 2Cr++ by the formulation, development and implementation of a tool for calculation of conveyance charges paid to engineers for services provided in out of service centre locations, reducing the turn around time by up to 50% Formulation and deployment of a vendor credit rating system, introducing new financial and operational KPIs, reducing the overall turnaround time for AP and AR processes. 	
Summer Internship			(2 Months)
Fabrico, Lucknow		Marketing Intern	April'21-June'21
<i>Brand Management at Fabkoshh , worked directly under the CEO and the Head of Marketing of the company</i>			
Fabrico	<ul style="list-style-type: none"> Spearheaded the ideation of online marketing campaigns of Fabrico and presided over the same in the duration of opening of almost 10 franchises in states of Kerala and Uttar Pradesh. 		
Fabkoshh	<ul style="list-style-type: none"> Setting up of a start-up, in the real estate sector that delivers end to end construction solutions 		
Positioning	<ul style="list-style-type: none"> Formulated the positioning and worked in the co-creation of the brand along with the founders. 		
Marketing	<ul style="list-style-type: none"> Creating online and offline marketing campaigns for the newly launched brand 		
Social Media, SEO	<ul style="list-style-type: none"> Content writing and curation for over 50 Instagram, Facebook and LinkedIn posts of the same. 		
Internship			(6 months)
Cognizant Technological Solutions, Pune		Intern trainee	Jan'20 -May,20
Description	<ul style="list-style-type: none"> Acquired knowledge in the process of software testing and usage of Selenium framework Gained proficiency in the programming languages of SQL, Java and TestNG, Maven frameworks 		
Fiat India Automobiles Pvt Ltd, Pune		Production Intern	June'19-July'19
Description	<ul style="list-style-type: none"> Aided in study for the optimization process of the production line for Fam-B powertrains Studied the legal and technical documents of PPAP, MSA, PFMEA, Control Plan, Statistical Process Control and RFQ pertaining to the automobile manufacturing industry. 		
Projects / Research Papers			
<ul style="list-style-type: none"> Investment Policy Statement: Conducted interviews to understand customer requirements. Created an Investment Policy Statement for the same. Formulated a screener to filter stocks in the Bloomberg Terminal and created a portfolio of 30 equities. Benchmarking done by a formulated passive market value weighted index. Optimisation, development, back-testing, and comparative analysis of 3 active portfolios. 			2021
Case Competitions & B-school Challenges			
<ul style="list-style-type: none"> Final Round Winners of Arthaneeti , NIBM Pune an economic policy-based case presentation competition. 			2021
Positions of Responsibility			
<ul style="list-style-type: none"> Co-Founder, Fortitude Pune: Raised funds of over INR 85000 for development of tribal schools, organised awareness seminars, donation drives for orphanages, annual blood donation camps in Pune. 			2017-
<ul style="list-style-type: none"> Vice President at The Bishops MUN: Spearheaded an organisation affiliated to the UNIC for India and Bhutan. Managed over 400 delegates from all over the country for the Model United Nations Conference. Led a team of over 40 organizers and volunteers. Gained sponsorships of over INR 50,000 for the conference. Managed and executed marketing campaigns, both in the online and offline modes. 			2017-2021
Extra-Curricular Achievements			
Ranked Second in the Maharashtra State School Games Swimming Competition			2015
Awarded ' The Outstanding Sportsman Award ' for swimming by The Bishops School Camp, Pune			2014
Others			
Interests	Automobile Enthusiast Adventure Sports Reading Social work Swimming		
Skills	Pro Bono Consulting, Microsoft Office, Python, Power BI, CATIA.		